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# Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Do not enter social security numbers on this form as it may be made public

DLN: 93493318005337 OMB No 1545-0047

Open to Public

▶ Information about Form 990 and its instructions is at www IRS gov/form990 Inspection For the 2016 calendar year, or tax year beginning 01-01-2016 , and ending 12-31-2016 C Name of organization AMERICAN NURSES ASSOCIATION INC D Employer identification number □ Address change 13-1893923 ☐ Name change Doing business as ☐ Initial return Deturn/terminated E Telephone number Number and street (or P O  $\,$  box if mail is not delivered to street address) 8515 GEORGIA AVENUE NO 400  $\,$ ☐ Amended return (301) 628-5000 ☐ Application pending City or town, state or province, country, and ZIP or foreign postal code SILVER SPRING, MD 209103492 G Gross receipts \$ 46,804,350 F Name and address of principal officer H(a) Is this a group return for MARLA J WESTON ☐Yes ☑No subordinates? 8515 GEORGIA AVENUE NO 400 H(b) Are all subordinates SILVER SPRING, MD 209103492 ☐Yes ☐No included? Tax-exempt status ☐ 501(c)(3) **☑** 501(c)(6) **◄** (insert no) 4947(a)(1) or If "No," attach a list (see instructions) **H(c)** Group exemption number ▶ Website: ► WWWW NURSINGWORLD ORG L Year of formation 1917 M State of legal domicile DC Summary 1 Briefly describe the organization's mission or most significant activities TO ADVANCE AND PROMOTE THE IMPROVEMENT OF HEALTH STANDARDS AND THE STANDARDS OF NURSING Activities & Governance Check this box  $\blacktriangleright$   $\square$  if the organization discontinued its operations or disposed of more than 25% of its net assets Number of voting members of the governing body (Part VI, line 1a) . . . 3 Number of independent voting members of the governing body (Part VI, line 1b) Total number of individuals employed in calendar year 2016 (Part V, line 2a) 5 269 Total number of volunteers (estimate if necessary) . . 6 699 7a 96,543 7a Total unrelated business revenue from Part VIII, column (C), line 12 **7**b **b** Net unrelated business taxable income from Form 990-T, line 34 14,611 **Current Year** 8 Contributions and grants (Part VIII, line 1h) . 1,402,605 2,138,501 **9** Program service revenue (Part VIII, line 2g) . . . 29,344,379 34,500,779 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) . 1,169,145 666,681 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 4,443,648 4,817,264 36,359,777 42,123,225 12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) 1,346,014 Grants and similar amounts paid (Part IX, column (A), lines 1–3 ) . . . . 2,047,260 Benefits paid to or for members (Part IX, column (A), line 4) . . 18,577,164 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10) 23,280,399 16a Professional fundraising fees (Part IX, column (A), line 11e) . **b** Total fundraising expenses (Part IX, column (D), line 25) ▶0 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) . . . 21,729,191 23,028,851 41,652,369 48,356,510 18 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25) 19 Revenue less expenses Subtract line 18 from line 12 . -5,292,592 -6,233,285 Assets or d Balances **Beginning of Current Year End of Year** 41,362,732 20 Total assets (Part X, line 16) . 43,924,323 20,659,746 21,691,211 21 Total liabilities (Part X, line 26) . 23,264,577 19,671,521 22 Net assets or fund balances Subtract line 21 from line 20 . Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge 2017-11-14 Signature of officer Sign Here LYNN WASYLINA CHIEF FINANCIAL OFFICER Type or print name and title Print/Type preparer's name FRANK H SMITH Preparer's signature FRANK H SMITH Date PTIN Check  $\square$  if 2017-11-13 P00639053

Firm's address ► 1899 L STREET NW SUITE 850

WASHINGTON, DC 20036

Firm's name ► RAFFA PC

Paid

**Preparer** 

Use Only

self-employed

Firm's EIN > 52-1511275

Phone no (202) 822-5000

✓ Yes 🗆 No

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Par	t IIII Statem	nent of Program Service Ac	complishments		
	 Check If	Schedule O contains a response of	note to any line in this Part III		🗆
1	Briefly describe	the organization's mission			
		OMOTE THE IMPROVEMENT OF HEA			MULATE AND PROMOTE
THE	PROFESSIONAL D	DEVELOPMENT OF NURSES AND AD	VANCE THEIR ECONOMIC AND GE	NERAL WELFARE	
2	Did the organiza	ation undertake any significant pro	gram services during the year whi	ch were not listed on	
	the prior Form 9	990 or 990-EZ?			☐ Yes 🗹 No
	If "Yes," describ	oe these new services on Schedule	0		
3	Did the organiza	ation cease conducting, or make si	gnificant changes in how it conduc	ts, any program	
	services? .				🗆 Yes 🗹 No
	If "Yes," describ	oe these changes on Schedule O			
4	Section 501(c)(	ganization's program service accor 3) and 501(c)(4) organizations are revenue, if any, for each program s	required to report the amount of		
4a	(Code	) (Expenses \$	ıncludıng grants of \$	) (Revenue \$	)
	See Additional Da	ta			
4b	(Code	) (Expenses \$	including grants of \$	) (Revenue \$	)
	See Additional Date	ta			
4c	(Code	) (Expenses \$	including grants of \$	) (Revenue \$	)
	See Additional Date	ta			
4d	Other program	services (Describe in Schedule O )			_
	(Expenses \$	ıncludıng	grants of \$	) (Revenue \$	)
4e	Total program	ı service expenses ▶	_		
					Form <b>990</b> (2016)

Section 501(c)(3) organizations.

or X as applicable

Page 3

No

Νo

for public office? If "Yes," complete Schedule C, Part I 💆 . . . . . . . . . . . . . .

to provide advice on the distribution or investment of amounts in such funds or accounts?

a Did the organization report an amount for land, buildings, and equipment in Part X, line 10?

12a Did the organization obtain separate, independent audited financial statements for the tax year? 

assessments, or similar amounts as defined in Revenue Procedure 98-19?

Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? 💆 . . . Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates

Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year?

Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right

Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation

Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments,

c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its

d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported

Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D. Part X 🔧

Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses

the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 🛸

If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 🕏

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to

Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,

Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII,

Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"

b Was the organization included in consolidated, independent audited financial statements for the tax year?

Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E

foreign organization? If "Yes," complete Schedule F, Parts II and IV . . . . . .

or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV . . .

14a Did the organization maintain an office, employees, or agents outside of the United States? . . .

column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions) . . . .

**b** Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments

valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV . . . . . . . . . . . . .

b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total

permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 🕏 . . . . . . . If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX,

5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues,

Did the organization receive or hold a conservation easement, including easements to preserve open space,

the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 🛸 🔒 Did the organization maintain collections of works of art, historical treasures, or other similar assets?

assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 🥦 . . . . . . . .

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Nο

Form 990 (2016)

Form	Form 990 (2016) Page <b>4</b>									
Par	t IV Checklist of Required Schedules (continued)									
			Yes	No						
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		No						
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b								
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Yes							
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	Yes							
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	Yes							
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K If "No," go to line 25a	24a		No						
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b								
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c								
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		_						
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.  Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>	25a								
Ь	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b								
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II	26		No						
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		No						
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)									
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L,									

b A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part

An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an

Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation

Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections

Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and

within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 . . . 🛸

is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI 🛸

organization? If "Yes," complete Schedule R, Part V, line 2

b If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity

Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related

Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that

Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 197 Note.

Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I .

Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M . . .

officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV

Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets?

35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?

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Yes

Yes

Yes

Form 990 (2016)

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No

Nο

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Par	t V Statements Regarding Other IRS Filings and Tax Compliance			
	Check if Schedule O contains a response or note to any line in this Part V			
			Yes	No
	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable 157	J 1		
	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable  1b	1		
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	Yes	
	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by			
	this return	-l I		
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?  Note.If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	2b	Yes	
За	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	Yes	
	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3b	Yes	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a			
	financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		No
b	If "Yes," enter the name of the foreign country  See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		No
С	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?			
		5c		
	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a	Yes	
	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b	Yes	
7	Organizations that may receive deductible contributions under section 170(c).	]	_	
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	<b>7</b> b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		
d	If "Yes," indicate the number of Forms 8282 filed during the year			
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
	Sponsoring organizations maintaining donor advised funds.  Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?			
0-	Did the energying arganization make any tayable distributions under section 40662	8		
	Did the sponsoring organization make any taxable distributions under section 4966?  Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9a 9b		
	Section 501(c)(7) organizations. Enter	90		
	Initiation fees and capital contributions included on Part VIII, line 12   10a			
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities  10b			
	Section 501(c)(12) organizations. Enter			
	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them )	1		
22	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	-2a		
.3	Section 501(c)(29) qualified nonprofit health insurance issuers.	-		
	Is the organization licensed to issue qualified health plans in more than one state? <b>Note.</b> See the instructions for			
	additional information the organization must report on Schedule O  Enter the amount of reserves the organization is required to maintain by the states in	13a		
b				i
	which the organization is licensed to issue qualified health plans			
С		14a		No

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Par	<b>rt VI Governance, Management, and Disclosure</b> For each "Yes" response to lines 2 through 7b below, and for a 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions	ı "No" respo	nse to li	nes
	Check if Schedule O contains a response or note to any line in this Part VI			<b>✓</b>
Se	ection A. Governing Body and Management			
1a	a Enter the number of voting members of the governing body at the end of the tax year	9	Yes	No
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
b	Enter the number of voting members included in line 1a, above, who are independent	8		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any oth officer, director, trustee, or key employee?	ner 2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct super of officers, directors or trustees, or key employees to a management company or other person? .	vision 3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		No
6	Did the organization have members or stockholders?	6	Yes	
7a	a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or members of the governing body?	nore <b>7a</b>	Yes	
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	r <b>7</b> b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the yea the following	r by		
а	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	. <b>8</b> b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? <i>If "Yes," provide the names and addresses in Schedule O</i>	9		No
Se	ection B. Policies (This Section B requests information about policies not required by the Internal Rev	enue Code	2.)	
			Yes	No
	a Did the organization have local chapters, branches, or affiliates?	10a		No
	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliate and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing to form?	11a		No
	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
	a Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise conflicts?	12b	Yes	
	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe is Schedule O how this was done	12c	Yes	
13	• • •	13	Yes	
14	Did the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independe persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
	The organization's CEO, Executive Director, or top management official	15a	Yes	
b	Other officers or key employees of the organization	15b	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
	a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	. 16a		No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participal in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exergetus with respect to such arrangements?			
Se	ection C. Disclosure	100		
17	List the States with which a copy of this Form 990 is required to be filed▶			
	CA , MD			
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s of available for public inspection. Indicate how you made these available. Check all that apply	nly)		
	☐ Own website ☐ Another's website ☑ Upon request ☐ Other (explain in Schedule O)			
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.			
20	State the name, address, and telephone number of the person who possesses the organization's books and records LYNN WASYLINA 8515 GEORGIA AVENUE NO 400 SILVER SPRING, MD 209103492 (301) 628-5000			

(13) NANCY ROBERT

(14) STEPHEN FOX

(15) ALICE BODLEY

(16) LINDA LEWIS

CHIEF LEGAL OFFICER

(17) CHRISTINE LEYDEN

VP CERTIF AND MEAS SERVICES

CHIEF MARKETING OFFICER, EVP

SENIOR DIRECTOR OF MEMBERSHIP

EXEC DIRECTOR, ANCC (UNTIL 04/2016)

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, Part VII

and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII .

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's current key employees, if any See instructions for definition of "key employee" • List the organization's five current highest compensated employees (other than an officer, director, trustee or key employee)
- who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations • List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000
- of reportable compensation from the organization and any related organizations

of reportable compensation from the organization	•	-							
<ul> <li>List all of the organization's former director organization, more than \$10,000 of reportable co</li> </ul>									
List persons in the following order individual trus	stees or directo		_			•	-		
compensated employees, and former such person									
Check this box if neither the organization no (A) Name and Title	r any related of  (B)  Average hours per week (list any hours for related organizations below dotted line)	Position that pers	n (do an on on is	(C) o not e bo both	) t che ox, u h an or/tr	ore er	(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
(1) PAMELA CIPRIANO PHDRNNEA-BC PRESIDENT	1 00	×		х			184,756	0	0
(2) ERNEST J GRANT PHD RN FAAN VICE PRESIDENT	1 00	х		х			0	0	0
(3) PATRICIA TRAVIS PHD RN CCRP SECRETARY	1 00	x		х			0	0	0
(4) GINGY HARSHEY-MEADEMSNRNCAE TREASURER	1 00	×		х			0	0	0
(5) ANDREA GREGG PHD RN DIRECTOR-AT LARGE	1 00	х					0	0	0
(6) LINDA GURAL RN CCRN DIRECTOR-AT LARGE, STAFF NURSE	1 00	х					0	0	0
(7) GAYLE PETERSON RN-BC DIRECTOR-AT LARGE, STAFF NURSE	1 00	х					0	0	0
(8) FAITH M JONES MSN RN NEA-BC DIRECTOR-AT LARGE	1 00	х					0	0	0
(9) JESSE KENNEDY BSN RN DIRECTOR-AT LARGE, RECENT GRADUATE	1 00	x					0	0	0
(10) MARLA J WESTON	39 00			,			405.020	0	44.025

405,838 이 41,935 1 00 36 00 (11) MICHAEL PFEIFFER Х 212.777 0 36.744 CHIEF FINANCIAL OFFICER 4 00 40 00 (12) DEBRA HATMAKER ..... Х 244,009 0 26,080 EXECUTIVE DIRECTOR, EVP

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215,714

259.596

250,713

215,245

192,375

28,777

37,470

38,105

13,173

19,973

Form **990** (2016)

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40 00

CHIEF EXECUTIVE OFFICER

CHIEF INFORMATION OFFICER (20) KATHY CHAPPELL

2

3

5

1

RAFFA PC

1899 L STREET NW SUITE 850 WASHINGTON, DC 20036 HBW GROUP BUILDING SERVICES

1055 FIRST STREET SUITE 200 ROCKVILLE, MD 20850

MARKETING GENERAL INC

6810 CRAIN HIGHWAY LA PLATA, MD 20646

KAMIS PROF STAFFING

9841 WASH BLVD GAITHERSBURG, MD 20878

625 N WASHINGTON STREET ALEXANDRIA, VA 22314 **OUTSOURCE IT** 

1b Sub-Total .

c Total from continuation sheets to Part VII, Section A

of reportable compensation from the organization > 56

line 1a? If "Yes," complete Schedule J for such individual .

d Total (add lines 1b and 1c) . . .

**Section B. Independent Contractors** 

compensation from the organization ▶ 11

Name and Title

Page 8 Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued) Part VII (B) (C) (A) (D) (E) (F) Position (do not check more

than one box, unless person

Reportable

compensation

Reportable

compensation

0

0

O

0

0

0

3

4

5

Description of services

ACCOUNTING SERVICES

SERVICES

CONSTRUCTION & BUILDING

MARKETING & COMMUNICATION

INFORMATION TECHNOLOGY

TEMPORARY STAFFING

Estimated

amount of other

36,861

26.286

16,764

23.555

26,953

409,614

No

Nο

Nο

Compensation

2,090,427

1,389,247

944,014

748,448

700,143

Form **990** (2016)

Yes

Yes

	any hours		oth a direct			randa :ee)		organization (W-	organizations	from the
	for related organizations below dotted line)	Individual trustee or director	Institutional Trust⊭⊭	Officer	key employee	Highest compensated employee	Former	2/1099-MISC)	(W- 2/1099- MISC)	organization and related organizations
(18) CATHERINE JUDGE	1 00				X			189,716	0	10.210
EXECUTIVE DIRECTOR, ANF	39 00	••••			_^			169,716	U	19,218
(19) VELLORE GOPINATH	40 00				X			172,553	0	17,720
								/		,,

				1 1	X		216,741	
INTERIM ANCC CHIEF STAFF OFFICER		····			,,		210,7 11	
(21) DONNA GRANDE	40 00				x		174,982	
VP OF PRODUCTS AND SERVICES	•••	····			^		174,302	
(22) MICHELLE ARTZ	40 00				V		174 100	
DIRECTOR OF GOVERNMENT AFFAIRS	•••	ļ			, x	1	174,198	

VP OF PRODUCTS AND SERVICES					,	
(22) MICHELLE ARTZ	40 00			×	174,198	
DIRECTOR OF GOVERNMENT AFFAIRS				ζ.	171,130	
(23) LEE SKINNER	40 00			×	172.900	
DIRECTOR, NEW MEASUREMENT PRODUCTS		····		.,	2,2,500	
(24) THERESA A GAFFNEY	40.00					

Total number of individuals (including but not limited to those listed above) who received more than \$100,000

For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such

services rendered to the organization? If "Yes," complete Schedule I for such person . . . . .

Name and business address

Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for

from the organization Report compensation for the calendar year ending with or within the organization's tax year

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation

Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on

Average

hours per

DIRECTOR OF GOVERNMENT AFFAIRS						
(23) LEE SKINNER	40 00			×	172.900	
DIRECTOR, NEW MEASUREMENT PRODUCTS		••••			1,2,500	
(24) THERESA A GAFFNEY	40 00			×	171,509	
SR DIR NEW PRODUCT DEVELOPMENT				ť	1,1,303	

•

3.453.622

	-	(2010)										rage 3
Part	VI						D+ \/II	<del>,</del>				
		Check if Schedul	e O contains	a respo	onse or note to any		A)		В)	(C)	<del>-                                    </del>	(D)
							evenue	Rela	ted or	Unrelat		Revenue
									empt iction	busine reveni		excluded from tax under sections
	-1-			1				rev	enue			512-514
र र	1	a Federated campaig		1a	_							
ani		<b>b</b> Membership dues		<b>1</b> b								
تَ ق		<b>c</b> Fundraising events		1c								
fts.		<b>d</b> Related organizatio	ns	1d	48,203							
:5 🖺		e Government grants (co	ontributions)	1e	2,090,298							
Contributions, Giffs, Grants and Other Similar Amounts		f All other contributions,										
atio er		and similar amounts n above	ot included	1f								
년 된 등		g Noncash contribution	ons included									
Conta		ın lınes 1a-1f \$		-								
ರ ಕ	يل	<b>h Total.</b> Add lines 1a-1	.f		<u> </u>	2,	.138,501					
<u> </u>					Business	Code						
۲۶	28	MEMBERSHIP DUES				900099	15,4	08,590	15,408	3,590		
å	ŀ	SERVICE FEES				900099		87,024	13,287	,024		
<u>c</u>		CONFERENCE FEES				900099		.40,342	2,809			331,330
É		PUBLICATIONS				900099		15,553	2,015			
Ē	۱ ۹	KNOWLEDGE CENTER R	EVENUE			900099		49,270	645	9,270		
Program Service Revenue	f	f All other program se	rvice revenue	•								
Æ	g	Total.Add lines 2a-2f	f		<b>▶</b> 34,5	500,779						
	3	Investment income (ii	ncluding divid	ends, i	nterest, and other							
		sımılar amounts) .			•	•	1,104,13	4			20,376	1,083,758
		Income from investme		empt be	•	•	160.67					150.575
	5	Royalties			· · · •	<u> </u>	169,67	6				169,676
	ے ا	- Cross ropts	(ı) Rea	l	(II) Personal	4						
	0	a Gross rents	1,9	02,792								
	ı	<b>b</b> Less rental expenses		0								
		Dantal magnes an	1.0	00.700		4						
	<b>'</b>	c Rental income or (loss)	1,5	02,792								
	١,	<b>d</b> Net rental income o	r (loss)			1	1,902,79	2				1,902,792
			(ı) Securi	ties	(II) Other							
	7 7	Gross amount from sales of	4.1	.02,110								
		assets other than inventory	7,-	.02,110								
		,				_						
		b Less cost or other basis and	4,5	39,563								
	١.	sales expenses	-4	137,453		4						
		<b>c</b> Gain or (loss) <b>d</b> Net gain or (loss)		•		-	-437,45	3				-437,453
		Gross income from fi			<u> </u>	1	,					,
<u>a</u>		(not including \$		of								
듄		contributions reporte See Part IV, line 18		a	}							
e		<b>b</b> Less direct expense		ь		$\dashv$						
<u>.</u>		c Net income or (loss)			ents 🕨	_						
Other Revenue		Gross income from g			<u> </u>	1						
0		See Part IV, line 19										
	١.			a		4						
		b Less direct expense		b	100							
		c Net income or (loss) aGross sales of invent		activit	ies •							
		returns and allowand	es									
				a	2,416,654							
		<b>b</b> Less cost of goods s	sold	b	141,562							
	_	C Net income or (loss)		invent			2,275,09	2	2,275,092			
	L	Miscellaneous	Revenue		Business Code		262.65					262.652
	13	1a <sub>REFUNDS</sub>			90009	9	262,65	2				262,652
									_			
		AGENCY FEES			90009	9	130,88	5				130,885
		ADVERTISING INCO	ME		90009	9	76,16	7			76,167	
	,	d All other revenue .										
		<b>e Total.</b> Add lines 11a	-11d		•		469,70	4				
	12	<b>2 Total revenue.</b> See	Instructions				•					
							42,123,22	5	36,444,541		96,543	3,443,640 Form <b>990</b> (2016)

Form 990 (2016) Page 10 Part IX Statement of Functional Expenses Section 501(c)(3) and 501(c)(4) organizations must complete all columns All other organizations must complete column (A)  $oldsymbol{
olimits}$ Check if Schedule O contains a response or note to any line in this Part IX (B) (C) Do not include amounts reported on lines 6b, (D) (A) Program service Management and 7b, 8b, 9b, and 10b of Part VIII. Total expenses Fundraisingexpenses general expenses expenses 1,013,415 1 Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21 1,033,845 2 Grants and other assistance to domestic individuals. See Part IV. line 22 3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, line 15 and 16 4 Benefits paid to or for members Compensation of current officers, directors, trustees, and 2.822.487 key employees . 6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) . 16,395,331 7 Other salaries and wages 2,208,416 8 Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions) . . 1,743,386 9 Other employee benefits . 110,779 10 Payroll taxes . . . 11 Fees for services (non-employees) a Management . . . 352,483 **b** Legal . 170,887 c Accounting **d** Lobbying . . . . . . e Professional fundraising services See Part IV, line 17 160,130 f Investment management fees . 6,060,091 q Other (If line 11q amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O) 1,708,405 12 Advertising and promotion . 13 Office expenses . 4,251,765 1,629,099 **14** Information technology 89,457 15 Royalties .

3,452,949

2,425,688

601,467

27,979

918,622 207,586

709.224

68.671

60,567

58,362

75,419 48,356,510

Form 990 (2016)

18 Payments of travel or entertainment expenses for any

24 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e

25 Total functional expenses. Add lines 1 through 24e 26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation Check here ► ☐ If following SOP 98-2 (ASC 958-720)

federal, state, or local public officials .

19 Conferences, conventions, and meetings

22 Depreciation, depletion, and amortization

21 Payments to affiliates . . .

expenses on Schedule O ) a DUES & SUBSCRIPTIONS

16 Occupancy

**20** Interest . . .

**b** SPONSORSHIPS

c BAD DEBT EXPENSE

d MAIL LIST RENTAL

e All other expenses

23 Insurance .

17 Travel .

Page **11** 

303,980

342.593

15.031.418

21,691,211

18,601,196

1,036,825

19,671,521

41,362,732 Form **990** (2016)

33.500

20

21

22

23

24

25

26

27

28

29

30

31 32

33

34

358.012

14.271.930

20,659,746

23.066.853

23,264,577

43,924,323

163,724

34.000

Form 990 (2016)

20

21

23

24

26

27

28

29

31

32

33

34

Liabilities 22

Fund Balances

Assets or 30

Net

Tax-exempt bond liabilities . . .

persons Complete Part II of Schedule L .

and other liabilities not included on lines 17-24)

complete lines 27 through 29, and lines 33 and 34.

Organizations that do not follow SFAS 117 (ASC 958), check here > and complete lines 30 through 34.

Capital stock or trust principal, or current funds . . .

Paid-in or capital surplus, or land, building or equipment fund . . .

Retained earnings, endowment, accumulated income, or other funds

Total liabilities. Add lines 17 through 25 .

Complete Part X of Schedule D

Temporarily restricted net assets

Permanently restricted net assets

Total net assets or fund balances

Total liabilities and net assets/fund balances

Unrestricted net assets

Escrow or custodial account liability Complete Part IV of Schedule D

key employees, highest compensated employees, and disqualified

Secured mortgages and notes payable to unrelated third parties Unsecured notes and loans payable to unrelated third parties .

Loans and other payables to current and former officers, directors, trustees,

Other liabilities (including federal income tax, payables to related third parties,

Organizations that follow SFAS 117 (ASC 958), check here ightharpoonup and

Check if Schedule O contains a response or note to any line in this Part 1X		•	<u> ⊔</u>
	(A) Beginning of year		<b>(B)</b> End of year
1 Cash-non-interest-bearing	4,746,252	1	77,565
2 Savings and temporary cash investments		2	
3 Pledges and grants receivable, net	9,911	3	1,155,156
4 Accounts receivable, net	1,643,804	4	2,660,168
F. Loans and other receivables from current and former officers, directors			

	3 Pledges and grants receivable, net			9,911	3	1,1	
	4	Accounts receivable, net			1,643,804	4	2,6
	5	Loans and other receivables from current and for trustees, key employees, and highest compensa II of Schedule L				5	
	6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L					6	
ets	7	7 Notes and loans receivable, net				7	
Assets	8	Inventories for sale or use			301,830	8	3
<b>4</b>	9	Prepaid expenses and deferred charges			759,289	9	7
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a	14,026,944			
	١.		401	E 769 176	4 724 672	40-	۱

4	9	9 Prepaid expenses and deferred charges			759,289	9	753,175
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a	14,026,944			
	b	Less accumulated depreciation	10b	5,768,176	4,734,672	10c	8,258,768
	11	Investments—publicly traded securities .			27,682,363	11	29,532,253
	12	Investments—other securities See Part IV, line 11			1,069,167	12	1,065,833
	13	Investments—program-related See Part IV, line			13		
	14	Intangible assets				14	
	15	Other assets See Part IV, line 11			2,977,035	15	-2,444,166
	16	Total assets. Add lines 1 through 15 (must equ	ıal lıne	34)	43,924,323	16	41,362,732
	17	Accounts payable and accrued expenses			3,280,956	17	3,768,663
	18	Grants payable				18	
	19	Deferred revenue			2,748,848	19	2,548,537

☑ Both consolidated and separate basis

2c

3a

3b

Yes

No

Form 990 (2016)

If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis,

If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required

c If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?

audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

Consolidated basis

consolidated basis, or both

Audit Act and OMB Circular A-133?

Separate basis

### Additional Data

Software ID: Software Version:

**EIN:** 13-1893923

Name: AMERICAN NURSES ASSOCIATION INC.

Form 990 (2016)

Form 990, Part III, Line 4a:

REVISE AND EXPAND THE FOUNDATIONAL DOCUMENTS FOR NURSES AND NURSING PRACTICE AMERICAN NURSES ASSOCIATION, INC. (ANA) MAINTAINS AND DISSEMINATES THE CODE OF ETHICS, THE NURSING SOCIAL POLICY STATEMENT, THE SCOPE AND STANDARDS OF CARE FOR NURSING (AND 28 SPECIALTY PRACTICES), POSITION STATEMENTS AND ISSUE BRIEFS ACTIVITIES INCLUDE CONDUCTING AND SUPPORTING RESEARCH, EVALUATION AND DISSEMINATION OF INFORMATION RELATED TO HEALTH POLICY, NURSES AND NURSING CARE

## Form 990, Part III, Line 4b:

CLARIFY AND STRENGTHEN THE EDUCATIONAL SYSTEM FOR NURSING ANA SUPPORTS ACTIVITIES RELATED TO MINIMUM EDUCATIONAL REQUIREMENTS FOR DIFFERING

LEVELS OF NURSING PRACTICE. ENSURING FEDERAL SUPPORT FOR NURSING EDUCATION, AND SUPPORT FOR LEADERSHIP DEVELOPMENT AND EDUCATIONAL

SCHOLARSHIPS FOR MINORITY STUDENTS

RESTRUCTURE THE ORGANIZATIONAL ARRANGEMENTS FOR DELIVERY OF NURSING SERVICES ACTIVITIES INCLUDED IN THIS PROGRAM ARE RELATED TO DEVELOPMENT

Form 990, Part III, Line 4c:

OF COST-FEFECTIVE MODELS FOR DELIVERY OF NURSING CARE AND PROMOTION OF NURSES AS PROVIDERS OF CARE TO THE PUBLIC

Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C

# **Political Campaign and Lobbying Activities**

OMB No 1545-0047

DLN: 93493318005337

Open to Public

Department of the Treasury Internal Revenue Service

**SCHEDULE C** (Form 990 or 990-

For Organizations Exempt From Income Tax Under section 501(c) and section 527 ▶Complete if the organization is described below. ▶Attach to Form 990 or Form 990-EZ. ▶Information about Schedule C (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

If the organization answered "Yes" on Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

Inspection

f the	Section 527 organizations Comple e organization answered "Yes" o Section 501(c)(3) organizations tha Section 501(c)(3) organizations tha e organization answered "Yes" o	n Form 990, Part IV, Line 4, or Form 9 t have filed Form 5768 (election under s t have NOT filed Form 5768 (election ur n Form 990, Part IV, Line 5 (Proxy Tax	90-EZ, Part VI, Iin ection 501(h)) Co nder section 501(h)	i <b>e 47 (Lobb</b> mplete Part )) Complete	y <b>ing Activiti</b> :II-A Do not d e Part II-B Do	es), com	plete Part II-l t complete Pa	art II-A
•	Section 501(c)(4), (5), or (6) organic			Ге	·		6: L:	-h
	me of the organization ERICAN NURSES ASSOCIATION INC				<b>Employer ide</b> 13-1893923	entii	rication nun	ıper
Par	t I-A Complete if the orga	nization is exempt under section	n 501(c) or is	a section	527 organ	iiza	tion.	
1 2	Political expenditures	nization's direct and indirect political car	npaign activities in	Part IV	•	\$.		
3	Volunteer hours		- F04(-)(2)					
	<u> </u>	nization is exempt under section						
1 2	•	ax incurred by the organization under se			<b>&gt;</b>	\$ .		-
3	·	ax incurred by organization managers u tion 4955 tax, did it file Form 4720 for t			_	≯.		
<b>3</b> 4а	Was a correction made?	1011 4755 tax, tild it life F0111 4720 for t	ins year.				☐ Yes ☐ Yes	□ No □ No
b	If "Yes," describe in Part IV							
Pai	rt I-C Complete if the orga	nization is exempt under section	n 501(c), exce	pt sectio	n 501(c)(3	3).		
1	Enter the amount directly expend	led by the filing organization for section	527 exempt functi	ion activities	s 🕨	\$.		0
2	Enter the amount of the filing org function activities	janization's funds contributed to other o	rganizations for se	ction 527 e	xempt <b>&gt;</b>	\$ .		0
3	Total exempt function expenditur	es Add lines 1 and 2 Enter here and or	n Form 1120-POL,	lıne 17b	<b>&gt;</b>	\$		
4	Did the filing organization file <b>For</b>	m 1120-POL for this year?					☐ Yes	✓ No
5	organization made payments. For of political contributions received	employer identification number (EIN) of r each organization listed, enter the amo that were promptly and directly deliver ee (PAC) If additional space is needed,	ount paid from the ed to a separate po	filing organ olitical orgai	iization's fund nization, such	ls A	the filing Iso enter the	amount
	(a) Name	(b) Address	(c) EIN	filing or funds If	unt paid from ganization's i none, enter -0-		(e) Amount contribution: and promp directly deliv separate porganization enter	s received otly and vered to a political or If none,
(1)	ANA-PAC	8515 GEORGIA AVENUE SUITE 400 SILVER SPRING, MD 20910	52-1254413		ı	0		223,288
2								
3								
4								
5								
6								
or F	Paperwork Reduction Act Notice, see	the instructions for Form 990 or 990-EZ.	Cat	No. 500845	Schedule C	(Fo	rm 990 or 99	0-FZ) 2016

Schedule C (Form 990 or 990-EZ) 2016

Total lobbying expenditures

Grassroots ceiling amount (150% of line 2d, column (e))

Grassroots nontaxable amount

Grassroots lobbying expenditures

Media advertisements?

Other activities?

2a

1

2

1

2

c Total

Part IV

3

Part III-A

Part III-B

Current year

Carryover from last year

expenditure next year?

Return Reference

Total Add lines 1c through 1i

(6).

answered "Yes."

Dues, assessments and similar amounts from members

Supplemental Information

expenses for which the section 527(f) tax was paid).

Taxable amount of lobbying and political expenditures (see instructions)

instructions), and Part II-B, line 1 Also, complete this part for any additional information

Mailings to members, legislators, or the public? Publications, or published or broadcast statements? Grants to other organizations for lobbying purposes?

If "Yes," enter the amount of any tax incurred under section 4912

#### activity Yes No During the year, did the filing organization attempt to influence foreign, national, state or local legislation, 1 including any attempt to influence public opinion on a legislative matter or referendum, through the use of Volunteers?

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6)

and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is

Provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, lines 1 and 2 (see

Explanation

For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying

Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?

Direct contact with legislators, their staffs, government officials, or a legislative body? Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?

Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?

If "Yes," enter the amount of any tax incurred by organization managers under section 4912 If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?

Did the organization agree to carry over lobbying and political expenditures from the prior year?

Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political

If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political

Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues

Were substantially all (90% or more) dues received nondeductible by members?

Did the organization make only in-house lobbying expenditures of \$2,000 or less?

(b)

Amount

(a)

1

2a

2b

2c

3

4 5

Schedule C (Form 990 or 990EZ) 2016

Yes

1

2

No

No

No

15,408,590

2,069,619

-2.902.772 -833.153

3,043,197

-3,876,350

efile GRAPHIC print - DO NOT PROCESS SCHEDULE D

As Filed Data -

Supplemental Financial Statements

► Complete if the organization answered "Yes," on Form 990,

DLN: 93493318005337 OMB No 1545-0047

(Form 990)

Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ► Attach to Form 990. Open to Public Department of the Treasury Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990. Inspection Internal Revenue Service Name of the organization **Employer identification number** AMERICAN NURSES ASSOCIATION INC 13-1893923 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6. (a) Donor advised funds (b)Funds and other accounts 1 Total number at end of year 2 Aggregate value of contributions to (during 3 Aggregate value of grants from (during year) Aggregate value at end of year 5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? ☐ No Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7. Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or education) Preservation of an historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space 2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Year Total number of conservation easements 2a Total acreage restricted by conservation easements 2b Number of conservation easements on a certified historic structure included in (a) 2c C Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register 3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year > Number of states where property subject to conservation easement is located > 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year 6 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(II)? □ No In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items (i) Revenue included on Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the 2 following amounts required to be reported under SFAS 116 (ASC 958) relating to these items Revenue included on Form 990, Part VIII, line 1

Cat No 52283D

Schedule D (Form 990) 2016

Assets included in Form 990, Part X

 $\boldsymbol{d}$  Equipment .

 ${f e}$  Other .

	ATT Organizations Maintair	sina Callactions	of Art Wiston	rical Trans.	aa ay Othay Cim	ilas Assats /	rage Z
	t IIII Organizations Maintain						
3	Using the organization's acquisition items (check all that apply)	, accession, and otne	•	c any or the ro	illowing that are a sigr	nificant use of its o	collection
а	☐ Public exhibition		d	∐ Loan	or exchange program	ıs	
b	Scholarly research		е	Othe	r		
С	Preservation for future genera	ations					
4	Provide a description of the organiz Part XIII	ation's collections and	d explain how th	ney further the	e organization's exem	pt purpose in	
5	During the year, did the organization assets to be sold to raise funds rath					☐ Yes	□ No
Pai	rt IV Escrow and Custodial A Complete if the organizat X, line 21.		s" on Form 99	0, Part IV, li	ne 9, or reported a	n amount on Fo	rm 990, Part
1a	Is the organization an agent, truste included on Form 990, Part X?	e, custodian or other	intermediary fo	or contribution	s or other assets not	☐ Yes	□ No
h	If "Yes," explain the arrangement in	. Part VIII and compl	ata tha fallawin	a table		Amount	
b c	Beginning balance	i Part AIII and Compi	ete the followin	y table	1c	Amount	
d	3 3				1d		
e	Additions during the year				1e		
_	Distributions during the year				1f		
f	Ending balance						
2a	Did the organization include an amo	ount on Form 990, Pa	rt X, line 21, fo	r escrow or cu	istodial account liabilit	y? ☐ Yes	□ No
b	If "Yes," explain the arrangement in	Part XIII Check her	e if the explana	ition has been	provided in Part XIII		. $\square$
Pa	nrt V Endowment Funds. Co	mplete if the organ	nization answe	ered "Yes" o	n Form 990, Part IV	/, line 10.	
		(a)Curre	nt year (b)	Prior year	(c)Two years back (d)	Three years back (	<b>e)</b> Four years back
1a	Beginning of year balance		197,725	213,665	211,490	188,111	167,279
b	Contributions						
С	Net investment earnings, gains, and $% \left( 1\right) =\left( 1\right) \left( $	losses	37,000	-15,940	2,175	23,379	20,832
d	Grants or scholarships						<u> </u>
е	Other expenditures for facilities and programs						
f	Administrative expenses						
g	End of year balance		234,725	197,725	213,665	211,490	188,111
2	Provide the estimated percentage o	f the current year en	d balance (line	1g, column (a	)) held as	•	
а	Board designated or quasi-endowm	ent ▶ 0 %					
b	Permanent endowment ► 14 49	90 %					
c	Temporarily restricted endowment f	<b>▶</b> 85 520 %					
·	The percentages on lines 2a, 2b, an		0%				
3а	Are there endowment funds not in torganization by	·		at are held an	d administered for the	•	Yes No
	(i) unrelated organizations					3a(	i) No
	(ii) related organizations					3a(	ii) No
	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	-	•			3t	
4	Describe in Part XIII the intended u	<del>-</del>	on's endowment	: funds			
Pai	rt VI Land, Buildings, and E		Lan Fa 000	) Dowt 1) ( !	o 11a Con Faure 0	OO Dowley lives	10
	Complete if the organization of property (a)	CON ANSWERED YES Cost or other basis (investment)	(b)Cost or other		(c)Accumulated depre		)Book value
1a	Land						
	Buildings			466,538		112,733	353,805
	Leasehold improvements			4,084,421		948,917	3,135,504
	· I				i .	1	

1,591,423

7,884,562

Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c)).

484,223

4,285,236

8,258,768

1,107,200

3,599,326

	Form 990) 2016		h. a. a. a. a	and Waster Fan	Page
Part VII	Investments—Other Securities. Complete if the ord See Form 990, Part X, line 12.  (a) Description of security or category (including name of security)	ganıza	(b)Book value	(c)	Method of valuation end-of-year market value
(1)Financial	derivatives				
( <b>3</b> )Other	neld equity interests				
(A)					
(B)					
(C)					
(D)					
(E)					
(F)					
(G)					
(H)					
Total. (Colum Part VIII	n (b) must equal Form 990, Part X, col (B) line 12)  Investments—Program Related. Complete if the complete if	rganiz		wered 'Yes' on Fo	orm 990 Part IV line 11c
	See Form 990, Part X, line 13.		ook value		
	(a) Description of investment	(B) B	ook value		Method of valuation end-of-year market value
(1)					
(2)					
(3)					
(4)					
(5)					
(6)					
(7)					
(9)					
	The second form one of the second form of the secon				
Part IX	of (b) must equal Form 990, Part X, col (B) line 13 )  Other Assets. Complete if the organization answered 'Yes'	on For	m 990, Par	rt IV, line 11d See	Form 990, Part X, line 15
(1)	(a) Description				(b) Book value
(2)					
(3)					
(4)					
(5)					
(6)					
(7)					
(8)					
(9)					
Total. (Colu Part X	mn (b) must equal Form 990, Part X, col (B) line 15 )  Other Liabilities. Complete if the organization answer See Form 990, Part X, line 25.	ered 'Y	es' on Fo	 rm 990, Part IV, l	Inne 11e or 11f.
1.	(a) Description of liability		<b>(b)</b> Bo	ook value	
(1) Federal ı	ncome taxes				
UNFUNDED I	PENSION LIABILITY			11,381,003	
DUES COLLE	CTED ON BEHALF OF C/SNAS			590,409	
MULTISTATE	DIVISION INVESTMENT FUND			-4,750	
DEFERRED R	RENT			3,064,756	
(5)					
(6)					
(7)					
(8)					
(9)					
	n (b) must equal Form 990, Part X, col (B) line 25 ) or uncertain tax positions In Part XIII, provide the text of the	▶   footnot	e to the or	15,031,418	al statements that reports the
•	's liability for uncertain tax positions under FIN 48 (ASC 740)			=	

Schedule D (Form 990) 2016

Part XI

2

а

b

c 5

1

2

а b

d

е 3

а

b

c

Part XIII

5

4

Part XII

Total revenue, gains, and other support per audited financial statements . . . . 43,596,500 Amounts included on line 1 but not on Form 990, Part VIII, line 12

Net unrealized gains (losses) on investments . . . 2a 1,491,843 Donated services and use of facilities . 2b

b 2c c Recoveries of prior year grants . . . Other (Describe in Part XIII ) . . 2d 141,562 d

Add lines 2a through 2d . . . . е 3 Subtract line 2e from line 1 . 4 Amounts included on Form 990, Part VIII, line 12, but not on line 1

Total expenses and losses per audited financial statements .

Donated services and use of facilities .

Prior year adjustments . . .

Other (Describe in Part XIII ) .

Add lines 2a through 2d .

Add lines 4a and 4b .

Return Reference

See Additional Data Table

Subtract line 2e from line 1 .

Other losses .

Amounts included on line 1 but not on Form 990, Part IX, line 25

Amounts included on Form 990, Part IX, line 25, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b .

Other (Describe in Part XIII ) . . . . .

Supplemental Information

Investment expenses not included on Form 990, Part VIII, line 7b. Other (Describe in Part XIII ) . . . . . . Add lines 4a and 4b . . .

Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18) . . . . . . . .

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b,

Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12) . . . . . . .

Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b Also complete this part to provide any additional information

4a 4b

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

2a

2b

2c

2d

4a 4b

Explanation

160,130

141,562

160.130

2e

3

4c

5

4c

2e

3

Page 4

1,633,405

160,130

42,123,225

48,337,942

141,562

160,130

48,356,510

Schedule D (Form 990) 2015

48.196.380

41,963,095

Page <b>5</b>	Schedule D (Form 990) 2015		
inued)	Part XIII Supplemental Information (co		
Explanation	Return Reference		

Schedule D (Form 990) 2016

## **Additional Data**

Software Version:

MUT UAL FUNDS **EIN:** 13-1893923

Name: AMERICAN NURSES ASSOCIATION INC

## Supplemental Information

Supplemental Information	
Return Reference	Explanation
PART V, LINE 4	THE ASSOCIATION'S ENDOWMENT INVESTMENT POLICY IS FOCUSED ON PRESERVATION OF CAPITAL AND AM

Software ID:

upplemental Information				
Return Reference	Explanation			
PART X, LINE 2	THE ASSOCIATION ADOPTED THE INCOME TAX STANDARD FOR UNCERTAIN INCOME TAX POSITIONS THE AS SOCIATION EVALUATED ITS TAX POSITIONS AND DETERMINED THAT ITS POSITIONS ARE MORE-LIKELY-TH AN-NOT TO BE SUSTAINED ON EXAMINATION			

pplemental Information				
Return Reference	Explanation			
PART XI, LINE 2D - OTHER ADJUSTMENTS	COST OF GOODS SOLD 141,562			

S

pplemental Information					
Return Reference	Explanation				
PART XII, LINE 2D - OTHER ADJUSTMENTS	COST OF GOODS SOLD 141,562				

s

efile GRAPHIC print - DO NOT PROCESS As Filed Data -DLN: 93493318005337 OMB No 1545-0047 SCHEDULE F Statement of Activities Outside the United States (Form 990) 2016 ► Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16. Open to Public ► Attach to Form 990. ► See separate instructions. Department of the Treasury Inspection ▶ Information about Schedule F (Form 990) and its instructions is at www.irs.gov/form990. Internal Revenue Service Name of the organization **Employer identification number** AMERICAN NURSES ASSOCIATION INC 13-1893923 Part I General Information on Activities Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 14b. For grantmakers. Does the organization maintain records to substantiate the amount of its grants and 1 other assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? 2 For grantmakers. Describe in Part V the organization's procedures for monitoring the use of its grants and other assistance outside the United States Activites per Region (The following Part I, line 3 table can be duplicated if additional space is needed ) 3 (a) Region (b) Number of (c) Number of (d) Activities conducted in (e) If activity listed in (d) is a (f) Total expenditures offices in the employees, agents, region (by type) (e q, program service, describe for and investments and independent fundraising, program specific type of in region region contractors in services, investments, grants service(s) in region to recipients located in the region region) (1) See Add'l Data (2) (3) (4) (5) 282,796 3a Sub-total b Total from continuation sheets to Part I c Totals (add lines 3a and 3b) 282,796

(4)

Schedule F (Form 990) 2016

(3) (4)

(5) (6) (7)

(8) (9) (10) (11) (12)

(13) (14)

(15) (16) (17) (18) Page 3

Schedule F (Form 990) 2016

Part III can be duplicated if additional space is needed. (a) Type of grant or assistance (c) Number of (b) Region (d) Amount of (e) Manner of cash (f) Amount of (g) Description (h) Method of recipients cash grant disbursement non-cash of non-cash valuation (book, FMV, assistance assistance appraisal, other) (1) (2)

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16.

Sche	dule F (Form 990) 2016		Page <b>4</b>
Par	t IV Foreign Forms		
1	Was the organization a U S transferor of property to a foreign corporation during the tax year? If "Yes,"the organization may be required to file Form 926, Return by a U S Transferor of Property to a Foreign Corporation (see Instructions for Form 926)	Yes	<b>☑</b> No
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to separately file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A)		
		☐ Yes	<b>✓</b> No
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with Respect to Certain Foreign Corporations (see Instructions for Form 5471)		
	Corporations (see Instructions for Form 5471)	☐ Yes	<b>✓</b> No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)	Yes	<b>☑</b> No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with Respect to Certain Foreign Partnerships (see Instructions for Form 8865)		
		☐ Yes	<b>✓</b> No
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form 5713)	□Yes	<b>☑</b> No

Schedule F (Form 990) 2016 Page			
Part V Supplemental Information Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to part any additional information (see instructions).			
Return Reference	Explanation		
PART I, LINI 3	IN ACCORDANCE WITH IRS INSTRUCTIONS, ALL AMOUNTS REPORTED IN PART I OF SCHEDULE F ARE REPORTED USING THE ACCRUAL BASIS OF ACCOUNTING, THE SAME METHOD OF ACCOUNTING USED IN THE FINANCIAL STATEMENTS		

#### **Additional Data**

EAST ASIA AND THE PACIFIC

# Software ID: Software Version:

**EIN:** 13-1893923

Name: AMERICAN NURSES ASSOCIATION INC

CONFERENCES

LEGAL WORK AND

NURSING CONFERENCES

7,005

(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i e , fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(†) Total expenditures for region
EUROPE (INCLUDING ICELAND & GREENLAND)	0	0		INTERNATIONAL COUNCIL OF NURSES, ANNUAL DUES, NURSING	275,791

0 PROGRAM SERVICES

efile GRAPHIC print - DO	NOT PROCESS	As Filed Data -					DLN:	934933180	05337	
Schedule I (Form 990)  Department of the Treasury	Grants and Other Assistance to Organizations, Governments and Individuals in the United States Complete if the organization answered "Yes," on Form 990, Part IV, line 21 or 22.							OMB No 1545-0047  2016  Open to Public Inspection		
Internal Revenue Service Name of the organization						Employ	er identificati	on number		
AMERICAN NURSES ASSOCIATIO	N INC					13-189	3923			
Part I General Inform	ation on Grants	and Assistance				L .				
Does the organization main the selection criteria used to	o award the grants	or assistance <sup>7</sup>				e, and		<b>☑</b> Yes	□ No	
	Assistance to Dom		nd Domestic Governme		ganization answered "Yes"	on Form 990, Pa	art IV, line 2	1, for any recip	ient	
(a) Name and address of organization or government	anization if applicable		(d) Amount of cash grant	(e) Amount of non- cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance		(h) Purpose of grant or assistance		
(1) AMERICAN NURSES FOUNDATION INC 8515 GEORGIA AVENUE SUITE 400 SILVER SPRING, MD 209103492	13-1893924	501(C)(3)	404,533					GENERAL SUPP	PORT	
2 Enter total number of secti	on 501(c)(3) and go	vernment organizations	listed in the line 1 table .				<b>&gt;</b>		1	
3 Enter total number of othe	r organizations listed	d in the line 1 table					<b>•</b>		0	
For Paperwork Reduction Act Notic	e, see the Instruction	ns for Form 990.		Cat No 50055	P		Sched	ule I (Form 990	) 2016	

Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22

Schedule I (Form 990) 2016

28 (2) TUITION ASSISTANCE 141,615 (2) (3) (4) (5)

Supplemental Information. Provide the information required in Part I, line 2, Part III, column (b), and any other additional information.

(6) (7) Part IV Explanation Return Reference THE ASSOCIATION PROVIDES FELLOWSHIP AWARDS THROUGH THE MINORITY FELLOWSHIP PROGRAM. THE ASSOCIATION HAS AN ADVISORY COMMITTEE THAT PART I, LINE 2 SERVES AS A POLICY ADVISORY GROUP AND PROVIDES FOR ALL COMPONENTS ON THE PROGRAM. THE COMMITTEE MEMBERS' FUNCTIONS INCLUDE, BUT ARE NOT LIMITED TO REVIEWING EXISTING PROGRAM POLICIES AND PROCEDURES AND MAKING RECOMMENDATIONS, IMPLEMENTING THE APPOINTMENT PROCESS BY THROUGH A VARIETY OF ACTIVITIES, AND CONDUCTING PLANNED SITE VISITS AT SELECTED UNIVERSITIES WHERE FELLOWS ARE MATRICULATING IN ACADEMIC PROGRAMS WITH THE INTENT OF ASSESSING THE FELLOW'S OVERALL PERFORMANCE WITHIN THE CONTEXT OF THE ACADEMIC INSTITUTION, AND MAKING HAS DATA COLLECTION REQUIREMENTS, OR IS IMPLEMENTING THEM AND THE ASSOCIATION IS COMMITTED TO ENSURING THAT THESE REQUIREMENTS ARE MET AS A GRANTEE, YOUR ORGANIZATION MUST COMPLY WITH PL 102-62 AND RELATED GPRA REQUIREMENTS THAT INCLUDE THE COLLECTION AND PERIODIC

SCORING APPLICATIONS AND SELECTING FELLOWS. IMPLEMENTING THE REAPPOINTMENT PROCESS BY EVALUATING AND MAKING RECOMMENDATIONS REGARDING THE FELLOWS' TENURE IN THE PROGRAM, AWARDING POST-DOCTORAL FELLOWSHIPS, ASSISTING FELLOWS TO STRENGTHEN THEIR RESEARCH AND SCHOLARSHIP RECOMMENDATIONS ON THE FELLOW'S BEHALF THE DEMANDS OF THE COMMITTEE CAN BEST BE DESCRIBED AS INVOLVED. ADDITIONALLY, THE FEDERAL AWARD REPORTING OF PERFORMANCE DATA THAT ALLOWS SAMHSA TO ENSURE THE EFFECTIVENESS AND EFFICIENCY OF ITS PROGRAMS. CMHS IS CURRENTLY IN THE PLANNING STAGES OF IMPLEMENTING A WEB-BASED GPRA DATA COLLECTION AND REPORTING SYSTEM WHEN IMPLEMENTATION OF THE SYSTEM BEGINS, GRANTEES WILL BE REQUIRED TO SUBMIT THEIR GPRA DATA ELECTRONICALLY USING THIS WEB-BASED SYSTEM GRANTEES WILL ALSO BE REQUIRED TO PARTICIPATE IN THE INITIAL TRAINING AND ONGOING TECHNICAL ASSISTANCE IN ORDER TO ENSURE A SMOOTH TRANSITION TO THE ELECTRONIC SYSTEM AND

CONTINUED USER SUPPORT. THE GPO WILL PROVIDE INFORMATION ON THE SPECIFIC DATA TO BE SUBMITTED AND THE SCHEDULE FOR SUBMISSION AS IT BECOMES AVAILABLE

Page **2** 

**Compensation Information** 

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees** 

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23. ▶ Attach to Form 990. ▶ Information about Schedule J (Form 990) and its instructions is at www.irs.qov/form990.

OMB No 1545-0047

DLN: 93493318005337

2015

Open to Public Inspection

Department of the Treasury Internal Revenue Service

AMERICAN NURSES ASSOCIATION INC

Schedule J (Form 990)

Name of the organization

Employer identification number 13-1893923

Pa	art I Questions Regarding Compensation	n	·			
					Yes	No
<b>1</b> a	Check the appropiate box(es) if the organization pro 990, Part VII, Section A, line 1a Complete Part III					
	┌ First-class or charter travel	Г	Housing allowance or residence for personal use			
	Travel for companions	Г	Payments for business use of personal residence			
	Tax idemnification and gross-up payments	Г	Health or social club dues or initiation fees			
	□ Discretionary spending account	Γ	Personal services (e g , maid, chauffeur, chef)			
b	If any of the boxes in line 1a are checked, did the or reimbursement or provision of all of the expenses de			1b		
2	Did the organization require substantiation prior to redirectors, trustees, officers, including the CEO/Exec			2		
3	Indicate which, if any, of the following the filing organ organization's CEO/Executive Director Check all th used by a related organization to establish compens	nat apply	y Do not check any boxes for methods			
	□ Compensation committee	Г	Written employment contract			
	Independent compensation consultant	Ľ	Compensation survey or study			
	Form 990 of other organizations	Ľ	Approval by the board or compensation committee			
4	During the year, did any person listed on Form 990, or a related organization	Part VI	I, Section A, line 1a with respect to the filing organization			
а	Receive a severance payment or change-of-control	paymen	t?	4a	Yes	
b	Participate in, or receive payment from, a supplemen	ntal non	qualified retirement plan?	4b		Νo
c	Participate in, or receive payment from, an equity-ba	ased co	mpensation arrangement?	4c		Νo
	If "Yes" to any of lines 4a-c, list the persons and pro	ovide th	e applicable amounts for each item in Part III			
	Only 501(c)(3), 501(c)(4), and 501(c)(29) organizat	tions mu	ust complete lines 5-9.			
5	For persons listed on Form 990, Part VII, Section A compensation contingent on the revenues of	, line 1a	a, did the organization pay or accrue any			
а	The organization?			5a		
b	Any related organization?			5b		
	If "Yes," on line 5a or 5b, describe in Part III					
5	For persons listed on Form 990, Part VII, Section A compensation contingent on the net earnings of	, line 1a	a, did the organization pay or accrue any			
а	The organization?			6a		
b	Any related organization?			6b		
	If "Yes," on line 6a or 6b, describe in Part III					
7	For persons listed on Form 990, Part VII, Section A payments not described in lines 5 and 6? If "Yes," d			7		
3	Were any amounts reported on Form 990, Part VII, subject to the initial contract exception described in In Part III			8		
9	If "Yes" on line 8, did the organization also follow the	e rebutt	able presumption procedure described in Regulations			

Schedule J (Form 990) 2015							Page Z					
Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.												
For each individual whose compensal instructions, on row (ii) Do not list al <b>Note.</b> The sum of columns (B)(i)-(iii)	ny individuals that are	not listed on Form 990	, Part VII	• , ,	-	·						
(A) Name and Title	(B) Breakdown of	f W-2 and/or 1099-MIS	SC compensation	(C) Retirement and	( <b>D)</b> Nontaxable	(E) Total of columns	<b>(F)</b> Compensation in					
	Base (1) compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(ı)-(D)	column(B) reported as deferred on prior Form 990					

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See Additional Data Table

Schedule J (Form 990) 2015										
Part III Supplemental Inform	rt III Supplemental Information									
Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information										
Return Reference	Explanation									

# Software ID: Software Version:

**EIN:** 13-1893923

Name: AMERICAN NURSES ASSOCIATION INC

#### Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

(A) Name and Title			W-2 and/or 1099-MIS (ii) Bonus & Incentive compensation		(C) Retirement and other deferred compensation	<b>(D)</b> Nontaxable benefits		(F) Compensation in column (B) reported as deferred on prior Form 990
PAMELA CIPRIANO 1PHDRNNEA-BC	(1)	180,000	•	4,756	0	0	184,756	О
PRESIDENT	(11)	0	0	0	0			0
1MARLA J WESTON CHIEF EXECUTIVE OFFICER	(ı)	405,838	0	0	33,389	8,546	447,773	0
CHIEF EXECUTIVE OF FIGER	(11)	0	0	0	0			0
2MICHAEL PFEIFFER CHIEF FINANCIAL OFFICER	(1)	212,777	0	0	20,701	16,043	249,521	0
	(11)	0	0	0	0	-0		0
3DEBRA HATMAKER EXECUTIVE DIRECTOR, EVP	(1)	244,009	0	0	20,210	5,870	270,089	0
	(11)	0	0	0	0	0	0	0
4NANCY ROBERT CHIEF MARKETING OFFICER,	(1)	215,714	0	0	20,231	8,546	244,491	0
EVP	(11)	0	0	0	0			0
5STEPHEN FOX SENIOR DIRECTOR OF	(1)	224,142	35,454	0	21,427	16,043	297,066	0
MEMBERSHIP	(11)	0	0	0	0	- 0	0	0
6ALICE BODLEY CHIEF LEGAL OFFICER	(1)	250,713	0	0	22,062	16,043	288,818	0
	(11)	0	0	0	0	-0		0
7LINDA LEWIS EXEC DIRECTOR, ANCC	(1)	149,572	0	65,673	10,719	2,454	228,418	0
(UNTIL 04/2016)	(11)	0	0	0	0	-0	- 0	0
8CHRISTINE LEYDEN VP CERTIF AND MEAS	(1)	192,375	0	0	12,825	7,148	212,348	0
SERVICES	(11)	0	0	0	0	-0	0	0
9CATHERINE JUDGE EXECUTIVE DIRECTOR, ANF	(1)	189,716	0	0	18,499	719	208,934	0
	(11)	0	0	0	0	-0		0
10VELLORE GOPINATH CHIEF INFORMATION	(1)	172,553	0	0	12,208	5,512	190,273	0
OFFICER	(11)	0	0	o	0	-0		0
11KATHY CHAPPELL INTERIM ANCC CHIEF STAFF	(1)	204,204	12,537	0	19,200	17,661	253,602	0
OFFICER	(11)	0	0	0	0	-	_ _ 0	0
12DONNA GRANDE VP OF PRODUCTS AND	(1)	174,982	0	0	17,740	8,546	201,268	0
SERVICES	(11)	0	0	0	0	-0	- 0	0
13MICHELLE ARTZ DIRECTOR OF GOVERNMENT	(1)	174,198	0	0	16,764	0	190,962	0
AFFAIRS	(11)	0	0	0	0	- 0		0
14LEE SKINNER DIRECTOR, NEW	(1)	167,900	5,000	0	16,943	6,612	196,455	0
MEASUREMENT PRODUCTS	(11)	0	0	0	0	- 0	_ _ 0	0
15THERESA A GAFFNEY SR DIR NEW PRODUCT	(1)	171,509	0	0	17,201	9,752	198,462	0
DEVELOPMENT	(11)	0	0	0	0	- 0		0
				1	I			

efile GRAPH	IC print - DO		DLN:	93493318005337						
SCHEDUL (Form 990 or EZ)	990- Treasury	Complete to pro Form 990 o	ovide information for or 990-EZ or to prov ▶ Attach to Form t Schedule O (Form	nformation to Form 990 or 990-EZ  Information for responses to specific questions on letz or to provide any additional information.  Attach to Form 990 or 990-EZ. and its instructions is at www.irs.gov/form990.						
Name of the org AMERICAN NURSES	S ASSOCIATION II	NC nental Informatio	n		Employer identi	fication number				
Return Reference				Explanation						
FORM 990, PART VI, SECTION A,	ALL POWERS	THE OFFICERS N N BOARD MEETIN RANSACTIONS AF	GS IN ACCOR							

AT THE NEXT REGULAR MEETING OF THE BOARD OF DIRECTORS

LINE 1

Return

Reference	·
PART VI, SECTION A, LINE 6	ANA HAS THE FOLLOWING CLASSES OF MEMBERS CONSTITUENT AND STATE NURSES ASSOCIATIONS THESE INCLUDE STATE NURSES ASSOCIATIONS, MULTI-STATE NURSES ASSOCIATIONS, NURSES ASSOCIATIONS OF THE DISTRICT OF COLUMBIA, NURSES ASSOCIATIONS OF THE TERRITORIES OF THE UNITED STATES OF AMERICA, UNITED STATES OF AMERICA NURSES OVERSEAS ASSOCIATIONS, AND A FEDERAL NURSES ASSOCIATION COMPOSED OF REGISTERED NURSES WHOSE EMPLOYERS ARE MEMBERS OF THE FEDERAL NURSING SERVICES COUNCIL, LIMITED TO MEMBERSHIP OF THE ACTIVE COMPONENT OF THE US ARMY, NAVY, AIR FORCE, AND THE UNIFORMED PUBLIC HEALTH SERVICE NURSES ARE HEREINAFTER REFERRED TO AS C/SN AS ORGANIZATIONAL AFFILIATES ANA HAS ORGANIZATIONS, OR SPECIALTY NURSING ASSOCIATIONS AN ORGANIZATIONS, WORKFORCE ADVOCACY ORGANIZATIONS, OR SPECIALTY NURSING ASSOCIATIONS AN ORGANIZATIONAL AFFILIATE WOULD BE A NATIONAL ORGANIZATION THAT REPRESENTS THE INTERESTS OF REGISTE RED NURSES THAT MEETS CRITERIA ESTABLISHED BY THE MEMBERSHIP ASSEMBLY INDIVIDUAL MEMBERS AN INDIVIDUAL MEMBER WOULD BE A REGISTERED NURSE WHO ELECTS TO JOIN ANA DIRECTLY THIS ME MBERSHIP OPTION IS CONTINGENT UPON THE AGREEMENT BETWEEN THE C/SNA AND ANA INDIVIDUAL AFFILIATES AN INDIVIDUAL AFFILIATE (ALSO REFERRED TO AS E-MEMBER) IS A REGISTERED NURSE WHO ELECTS TO JOIN ANA IN ACCORDANCE WITH THE PROVISIONS OF THIS SECTION

Explanation

Return Explanation
Reference

LINE 7A

FORM 990, ANA MEMBERSHIP ASSEMBLY IS RESPONSIBLE FOR SELECTING THE MEMBERS OF THE BOARD OF DIRECTORS PART VI, SECTION A.

Return Reference	Explanation
	THE DRAFT VERSION OF THE FEDERAL FORM 990 IS REVIEWED IN DETAIL BY THE CHIEF EXECUTIVE OFF ICER AND CHIEF FINANCIAL OFFICER TO ENSURE THAT THE DETAILS TIE TO THE AUDITED FINANCIAL S TATEMENTS AND APPROPRIATELY REPRESENT ALL FINANCIAL ACTIVITIES OF ANA A COPY OF THE DRAFT
LINE 11B	FEDERAL FORM 990 IS DISTRIBUTED TO THE TREASURER OF THE BOARD OF DIRECTORS AND THE EXECUT IVE DIRECTOR PRIOR TO FILING THE RETURN WITH THE INTERNAL REVENUE SERVICE

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 12C	THE BOARD MEMBERS OF ANA SIGN DISCLOSURE STATEMENTS UPON ELECTION OR APPOINTMENT, AND EVER Y TWO YEARS THE BOARD OF DIRECTORS FORMALLY ADOPTED THE USE OF CONFLICT OF INTEREST STATE MENTS AND DISCLOSURE FORMS THE GENERAL COUNSEL REVIEWS THE DISCLOSURE STATEMENTS AND DISC USSES ANY CONFLICT OR POTENTIAL CONFLICT ON THE PART OF AN ANA BOARD MEMBER WITH THE ANA C HIEF EXECUTIVE OFFICER (CEO) AND PRESIDENT, AND FOLLOW-UP ACTION WOULD BE TAKEN AS NEEDED PERIODIC TRAINING FOR THE BOARD OF DIRECTORS INCLUDES REFERENCE TO THE MEMBERS' FIDUCIARY OBLIGATIONS, INCLUDING THE AVOIDANCE OF A CONFLICT OF INTEREST, AND THE ANA PRESIDENT CALL S FOR DISCLOSURE OF CONFLICTS AT THE BEGINNING OF EVERY MEETING CONFLICTED INDIVIDUALS WILL NOT VOTE ON THE MATTER ABOUT WHICH THEY ARE CONFLICTED, AND MAY OR MAY NOT PARTICIPATE IN THE DISCUSSION OF THE MATTER, DEPENDING UPON THE ISSUE AND WHETHER DISCLOSURE OF THE CONFLICT TO THE BOARD PROVIDES ENOUGH PROTECTION TO PERMIT THE BOARD MEMBER TO COMMENT ON THE MATTER OR TO HEAR THE DISCUSSION FOR THE PAST TEN YEARS, ANA'S PRACTICE HAS BEEN FOR THE BOARD MEMBER TO LEAVE THE ROOM DURING THE DISCUSSION THE MINUTES REFLECT REFERENCES TO AND DECISIONS ABOUT CONFLICT OF INTEREST

Return Explanation
Reference

FORM 990,	JOBS AND SALARY GRADES ARE BENCHMARKED TO ENSURE THAT THE ORGANIZATION REMAINS COMPETITIVE
PART VI,	IN THE CURRENT LABOR MARKET ALL UNION POSITIONS ARE COVERED BY THE UNION CONTRACT THESE
SECTION B,	PROCESSES ARE DOCUMENTED AND HELD IN THE HUMAN RESOURCES DEPARTMENT BY THE DIRECTOR OF HU
LINE 15	MAN RESOURCES

Return Explanation
Reference

FORM 990, ANA DOES NOT MAKE ITS GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, OR THE FINANCIAL PART VI, STATEMENTS AVAILABLE TO THE PUBLIC SECTION C, LINE 19

990 Schedule O, Supplemental Information Return Explanation Reference FORM 990. CONSULTING SERVICES 6,060,091

PART IX, LINE 11G

Explanation Return Reference

FORM 990. CHANGE IN MINIMUM PENSION LIABILITY 464.234

PART XI, LINE 9

efile GRAPHIC print - DO NOT PROCESS As Filed Data -**SCHEDULE R** 

#### **Related Organizations and Unrelated Partnerships**

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

DLN: 93493318005337 OMB No 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

(Form 990)

▶ Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990. ▶ Attach to Form 990.

Name of the organization **Employer identification number** AMERICAN NURSES ASSOCIATION INC 13-1893923 Part I Identification of Disregarded Entities Complete if the organization answered "Yes" on Form 990, Part IV, line 33. (c) Legal domicile (state **(f)** Direct controlling (b) (e) Name, address, and EIN (if applicable) of disregarded entity Primary activity Total income End-of-year assets or foreign country) entity

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	<b>(f)</b> Direct controlling entity	Section (b)(contribute)	
(1)AMERICAN NURSES FOUNDATION 8515 GEORGIA AVENUE SUITE 400 SILVER SPRING, MD 20910 13-1893924	SCIENTIFIC RESEARCH, EDUCATION SUPPORT, CHARITABLE AFFILIATE	DC	501(C)(3)	LINE 7	AMERICAN NURSES ASSOCIATION INC	Yes	
(2)AMERICAN NURSES CREDENTIALING CENTER 8515 GEORGIA AVENUE SUITE 400 SILVER SPRING, MD 20910 43-1565726	PROF CREDENTIALING FOR REGISTERED NURSES, HEALTH FACILITY ACCREDITATION	DC	501(C)(6)	N/A	AMERICAN NURSES ASSOCIATION INC	Yes	
(3)AMERICAN ACADEMY OF NURSING 1000 VERMONT AVENUE NW SUITE 910 WASHINGTON, DC 20005 52-2213870	PROVIDE VISIONARY LEADERSHIP TO THE NURSING PROFESSION AND THE PUBLIC	DC	501(C)(3)	LINE 7	AMERICAN NURSES ASSOCIATION INC	Yes	
(4)INSTITUTE FOR NURSING RESEARCH AND EDUCATION 8515 GEORGIA AVENUE SUITE 400 SILVER SPRING, MD 20910 26-3121515	IMPROVE THE WORK ENVIRONMENT FOR NURSES	DC	501(C)(3)	LINE 7	AMERICAN NURSES ASSOCIATION INC	Yes	
(5)ANA PAC 8515 GEORGIA AVENUE SUITE 400 SILVER SPRING, MD 20910 52-1254413	POLITICAL ACTION COMMITTEE	DC	527	N/A	AMERICAN NURSES ASSOCIATION INC	Yes	

Part III Identification of Related Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.

<b>(a)</b> Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant Income(related, unrelated, excluded from tax under sections 512- 514)	(f) Share of total income	(g) Share of end-of-year assets	(h Dispropi allocat	i) rtionate tions?	(1) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	mana	j) eral or aging ener?	<b>(k)</b> Percentage ownership
				] 314/			Yes	No	1	Yes	No	
									ĺ			
Part IV Identification of Polated Organizations Tayable as a Co	rnoration	0r Tr	t Complete	if the organia	ation and	orod "Voc	" on E	orm O	00 Dart IV	line	2/	
Part IV Identification of Related Organizations Taxable as a Co	prporation	or irus	et Complete	ir the organiz	ation answ	ereu "Yes	on Fo	פ מוזכ	90, Part IV,	iine	34	

because it had one or more related organizations treated as a corporation or trust during the tax year.

	· gameationic treated at	- и остротитот ст стистии	my and tan , ou					
(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(g) Share of end-of- year assets	<b>(h)</b> Percentage ownership	Section (13) co ent Yes	512(b)
(1)NURSE MARKETPLACE INC 8515 GEORGIA AVENUE SUITE 400 SILVER SPRING, MD 20910 52-2183261	INACTIVE SUBSIDIARY	DC	AMERICAN NURSES ASSOCIATION INC	С		100 000 %	Yes	
(2)ANA SERVICE CORPORATION INC  8515 GEORGIA AVENUE SUITE 400 SILVER SPRING, MD 20910 54-2179203	INACTIVE SUBSIDIARY	DC	AMERICAN NURSES ASSOCIATION INC	C		100 000 %	Yes	
	•		•		Scl	nedule R (Form	990) 20	16

(1) AMERICAN NURSES FOUNDATION

(2) AMERICAN NURSES FOUNDATION

(3) AMERICAN NURSES FOUNDATION

(4)AMERICAN NURSES CREDENTIALING CENTER

(5) AMERICAN NURSES CREDENTIALING CENTER

(6) AMERICAN NURSES CREDENTIALING CENTER

No

No

No

No

No

No

No

No

Yes

1f

1g

1h

1i

1j Yes

1k

11 Yes

1n

1p 1a Yes

1r Yes

**1**s

Schedule R (Form 990) 2016

Method of determining amount involved

1m Yes

Yes

Yes

Yes

Yes

Page 3

Part V Transactions With Related Organizations Complete of the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule Yes 1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV? a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity. 1a Yes 1b

1c 1d 1e

2 If the answer to any of the above is "Yes." see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

0

Ν

(b)

Transaction

type (a-s)

(c)

Amount involved

404,533

442,332

887,283

14.588.489

2,154,435

11,566,096

BOOK VALUE

BOOK VALUE

BOOK VALUE

BOOK VALUE

BOOK VALUE

BOOK VALUE

Sale of assets to related organization(s) . . .

Purchase of assets from related organization(s). 

Lease of facilities, equipment, or other assets to related organization(s) . . . . . . . . . . . . .

Name of related organization

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

<b>1</b>													
<b>(a)</b> Name, address, and EIN of entity	<b>(b)</b> Primary activity	domicile	(d) Predominant Income (related, unrelated, excluded from tax under sections 512- 514)	or	(e) re all partners section 501(c)(3) rganizations?	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproprtiona allocations?		Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)		<u></u>	<b>(k)</b> Percentage ownership
			514)	Yes	No	<b>!</b>		Yes	No		Yes	No	
										Schedul	e R (Form	1 990	D) 2016



#### **Additional Data**

AMERICAN NURSES FOUNDATION

AMERICAN NURSES CREDENTIALING CENTER

AMERICAN NURSES CREDENTIALING CENTER

AMERICAN NURSES CREDENTIALING CENTER

(2)

(3)

(4)

(5)

#### Software ID: Software Version: **EIN:** 13-1893923 Name: AMERICAN NURSES ASSOCIATION INC Form 990, Schedule R, Part V - Transactions With Related Organizations (b) (c) Name of related organization Transaction Amount Involved (d) Method of determining amount involved type(a-s) (1) AMERICAN NURSES FOUNDATION В 404,533 BOOK VALUE (1) AMERICAN NURSES FOUNDATION 442.332 BOOK VALUE

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BOOK VALUE

BOOK VALUE

BOOK VALUE

BOOK VALUE

887,283

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2,154,435

11,566,096